

To: Erica Stanford  
National Party MP for East Coast Bays

Via E-mail

13<sup>th</sup> August 2021,

Dear Erica,

During the past few weeks Business North Harbour has become increasingly concerned by some of the major ongoing challenges which our members are facing, as they try to make a sustainable financial recovery from the effects of the pandemic. Consequently, I am contacting you to ask for your support in bringing these issues to the attention of the relevant decision makers in central Government.

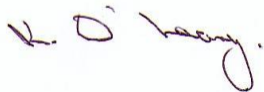
Many businesses have staff that are leaving as working visas expire and our hospitality and construction businesses in particular, are unable to operate at full capacity, as they simply can't find suitably experienced or qualified staff to fill vacancies.

An increasing number of businesses across a variety of sectors, are suffering as a result of supply chain issues, including lack of materials and escalating shipping costs, especially when goods are crossing the Tasman. This problem being exacerbated as ships queue up to be unloaded at our major ports.

Whilst the health and wellbeing of our population remain of paramount importance, I would ask that you lobby strongly on behalf of our members and the rest of the North Shore, to highlight these issues, so that common sense solutions, such as relaxing some immigration criteria and investing in more staff at our borders and ports to ease the pressures there, can be found and implemented.

Thank you.

Kind regards,

A handwritten signature in dark ink, appearing to read "K. O'Leary".

Kevin O'Leary  
General Manager