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## Thinking Of Or Already Trading With China?

Kia ora tatou,

On 1st June, I met with a trade delegation from Qingdao Bureau Of Commerce who were visiting NZ from China to promote trade opportunities which may be of interest to BNH members. Qingdao is a coastal city of over 10 million people located on the Shandong Peninsula on the coast of the Yellow Sea and is home to the second largest foreign trade port in China. Boasting a comprehensive transportation and infrastructure system, the delegation are keen to connect with businesses already trading with China or businesses that are looking to include China as a trading partner in the future.

If you are interested in finding out more about this opportunity, please contact me at [kevin@businessnh.org.nz](mailto:kevin@businessnh.org.nz).

Ngā mihi mahana,  
**Kevin O'Leary**  
General Manager



BNH and the delegation from the China Council for the Promotion of International Trade, Qingdao.

## Upcoming Events - Register Now!



[Register Here](#)

### Business After 5: Networking & Business Showcase Thursday 15 June 5.30pm - 8.00pm Visitors Welcome!

This is an excellent opportunity for you to showcase your business and connect with other businesses and associate members in the BID. This event will provide you with a unique platform to showcase your products, services, or expertise. Each business will have a designated tabletop where you can display your business and interact with other attendees. You will also have the chance to exchange business cards, discuss potential collaborations, and build valuable relationships with fellow business owners and managers. By participating in this event, you will have the opportunity to expand your network and increase your business visibility.



### First On The Scene First Aid Workshop Friday 23 June 1.00pm - 3.00pm

[Register Here](#)

A customer or one of your staff needs urgent medical assistance. You are the first and possibly the only person there to respond. You've rung 111, and the St John Ambulance is on its way. What you do in the next 4-12 minutes before the St John Ambulance arrives could save that person's life.

**St John** has designed a two-hour workshop to up-skill staff. Attendees will be shown how to deal with the five most common situations they are likely to encounter in their workplace environment which could be a cardiac arrest, a falling injury, or a person cut and badly bleeding. The aim of this workshop is to up-skill staff to compliment, or assist, your fully trained first aiders.



### 2023 Sustainability & Environmental Leadership Summit Thursday 29 June 12.00 - 14.00

[Register Here](#)

#### Opening Address: Olympian Eliza McCartney

Join us for an unforgettable afternoon of inspiration, innovation, and learning at the BNH Sustainability and Environmental Leadership Summit.

Hear from some of the most influential leaders in the sustainability field as they share their insights, strategies, and success stories on how to build a more sustainable and environmentally responsible business. Discover innovative solutions, and practical tips to reduce your environmental impact and make a positive difference in the world. Don't miss out on this amazing opportunity to learn, grow, and make a difference.

## Business North Harbour Business Support Opportunity



BNH is continually looking for ways to better connect, communicate and collaborate with members. We know that owning and running a business no matter the size can be exhilarating, isolating and lonely at times, so we are excited to offer members the opportunity to join an ongoing programme designed to bring business people together. The programme runs primarily via LinkedIn using a closed LinkedIn Group with the group members meeting in person once a month at the BNH offices.

To help support business owners the programme aims to:

- Introduce you and your company, to provide a clear profile for other members of the group.
- Introduce ideas where support is desirable from peers, or resources are available for peers to use.
- Facilitate interaction and discussion within the Group.
- Facilitate and introduce personal and professional interactions within the group with the goal of developing deeper relationships between members.

Additionally, Business between members may be a natural consequence of participation, however this is not the primary goal.

The group are meeting on **Tuesday 20th June at 5pm**, so if you are interested in being involved in the business support programme, please e-mail [kevin@businessnh.org.nz](mailto:kevin@businessnh.org.nz) by no later than **Friday 16th June** to confirm your attendance.

## Recruitment: Free Resources To Promote New



## Zealand To Offshore Candidates



The world is experiencing a global talent shortage and New Zealand is not immune to this.

Multiple sectors and industries are facing severe skills shortages and need better ways to access and attract international talent. To help address this issue, **New Zealand Story** has launched **Recruitment Storyteller**, a new campaign targeting international workers. The initiative is a public-private collaboration, led by New Zealand Story. The campaign's aim is to equip New Zealand businesses with the tools to tailor their offshore recruitment efforts, while allowing industry to achieve coordinated brand New Zealand storytelling in the face of skills shortages felt across the globe. Recruitment Storyteller provides businesses with a toolkit of free marketing resources. The Technology sector, utilising the existing Tech and Innovation Story See Tomorrow First, is the first sector to launch. The Construction and Infrastructure sector will follow.

For more information and to get access to the free toolkit please visit <https://toolkit.nzstory.govt.nz/> or click on the link below.

[Read More](#)

## Pathfinder Solutions: Shore Up Your Revenue Part 2

# Shore up your revenue

Worried about the economy? Election uncertainty?  
Your business revenue?

Get help with our 3-part blog series 'Shore up your revenue'

[READ PART 2 NOW](#) 

[pathfindersolutions.co.nz/blogs](https://pathfindersolutions.co.nz/blogs)  
Ph 09 869 2356

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## Latest Information From Business.govt.nz



The [business.govt.nz](https://business.govt.nz) and other Government sources provide the latest information for businesses.

- FIFA Women's World Cup 2023:** New Zealand is co-hosting the FIFA Women's World Cup 2023™ from 20 July to 20 August 2023. Find out what you can and can't do when it comes to your advertising.
- Protect your retail shop with a fog cannon:** If you run a small retail business you may be eligible for a \$4,000 subsidy to get a fog cannon installed. Fog cannons can fill a shop with dense fog in seconds, stopping criminals from seeing what's going on and preventing further damage or theft.
- One-on-One Mental Health and Wellbeing Support now available:** Sign up now for funded therapy. Whether you're a business owner, manager, employer or employee, we're offering three free therapy sessions with a registered psychologist.
- File on time: Tax returns due 7 July:** Find out about Tax Filing [here](#).

If you have any questions or need support please contact the Ministry of Business, Innovation and Employment (MBIE)'s phone line for small businesses: Freephone **0800 424 946**

## Opportunities For Local Businesses To Support Our New Hospital: Tōtara Haumaru



Construction of a new state-of-the-art medical and surgical hospital facility called **Tōtara Haumaru**, is currently underway on the **North Shore Hospital campus** and will open early next year.

The hospital expansion will be where many in our community receive care over the coming decades, and includes 150 beds, 8 operating theatres, and 4 new endoscopy suites. This provides a once-in-a-generation opportunity to come together as a community to create something special and change the hospital experience for our community. Well Foundation is leading a campaign to raise the funds needed to create New Zealand's first large-scale indoor 'healing garden' that will become the feature-piece of the new hospital. The space has been designed to transform the atmosphere of the hospital with 500+ plants, while also improving the wellbeing of patients, families, and the teams who provide care. This unique project provides an opportunity for local businesses to be part of bringing this special space to life for the community, with support recognised through the public campaign and within the atrium once completed.

Businesses can get involved in many ways, including:

- Sponsorship of the indoor hospital 'healing garden' (various levels of support)
- Becoming a Well Foundation campaign partner for the public fundraising campaign
- Supporting the public fundraising campaign via staff, client/customer engagement.

For more about the project and to discuss opportunities for your business to get involved, please contact Tim Edmonds, CEO, Well Foundation on [tim@wellfoundation.org.nz](mailto:tim@wellfoundation.org.nz) or phone 021 841 047.

## Hyundai's Good As Gold Fieldays Specials!



**Fieldays<sup>NZ</sup>**

**GOOD AS GOLD DEALS**

**Book a test drive**

Head down to North Harbour Hyundai and grab an exceptional deal across our new car range: EVs, Hybrids, petrol, diesel SUVs.... the whole lot. Save up to \$15,000 on selected models, grab a free wall charger for your new EV or take advantage of our 5 year extended warranties. Act now, and you can also get a Clean Car Rebate on many of our EVs and Hybrids. Stop in for a coffee and check out our wide range of vehicles at 175 Wairau Road.

**Remember to mention you are a Business North Harbour member and we will throw in a free set of tints!**

## Retail NZ Launch A Suite Of Tools To Help You 'Build Back Stronger'



# Building Back Stronger

FUTUREPROOF YOUR BUSINESS

Over the past year New Zealand has taken multiple hits from the weather or other emergencies. The uncertainty these events or emergency situations provide can be unsettling for business owners.

Having a plan in place, understanding your risk, and ensuring your business can keep going is an important part of ensuring that you and your team know what to do in an emergency. That's what the Retail NZ business continuity programme of tools, advice, videos and mentors will help you achieve – the knowledge and capability to plan for the unexpected. Some of these emergencies may have been and gone but doesn't mean that the next disaster is not around the corner. Access the best tools to be prepared and continue being available to your customers and communities.

## How to Retail: Building Resilience Edition

In these short video episodes, retailers share their knowledge of preparing your business for an emergency, acting as virtual mentors to help you think about what to do next. Learn from Auckland and nationally based retailers who provide insights into their experience with the impacts of flooding, implementing plans for employee mental health and how they've built knowledge and capability to be prepared for an emergency. You can watch a snippet of and share the first video with The Warehouse Group [here](#).

[Read More](#)

## Single-use plastics banned in Aotearoa New Zealand

From **1 July 2023** it is illegal\* to supply the following single-use products:



**Plastic tableware**  
(plates, bowls and cutlery)



**Plastic produce bags**  
used to pack fresh fruits and vegetables\*



**Plastic drinking straws\***



**Plastic produce labels**  
(phase-out begins)

### Alternatives



Reusable or paper tableware



Reusable or paper bag, or no bag



Reusable or paper straw, or no straw



Label-free produce, or home-compostable labels by mid-2025

- \* Enforcement action may be taken for non-compliance
- \* Not including bags for pre-packed produce
- \* People who need plastic straws due to a disability or health condition can still access and use them



Ministry for the Environment  
Minimise Waste To Sores

GOVT.NZ

## In less than a month, the Government is banning or restricting single-use plastics in NZ.

Because of this change, we will prevent 2 billion single-use plastic items ending up in landfill or our environment each year! We will be the first country in the world to ban single-use plastic produce bags. This alone will remove 150 million bags from circulation every year. That's 17,000 plastic bags, every single hour. Make sure that your business is ready for the change.

[More Info](#)

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